

Vietcap Access Day Conference

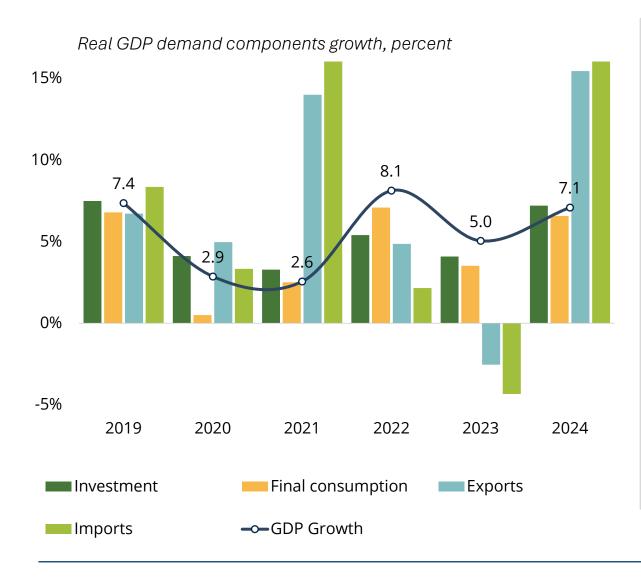
Recent Economic Developments

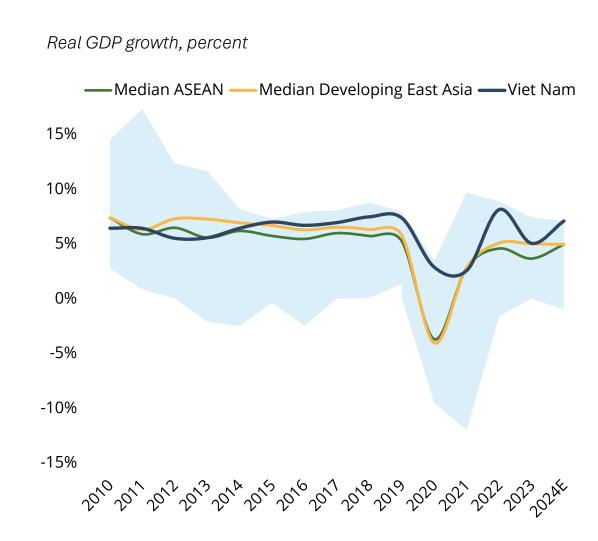
Special Focus:
Upgrading participation in
Global Value Chains

Sacha Dray, Economist World Bank, Hanoi

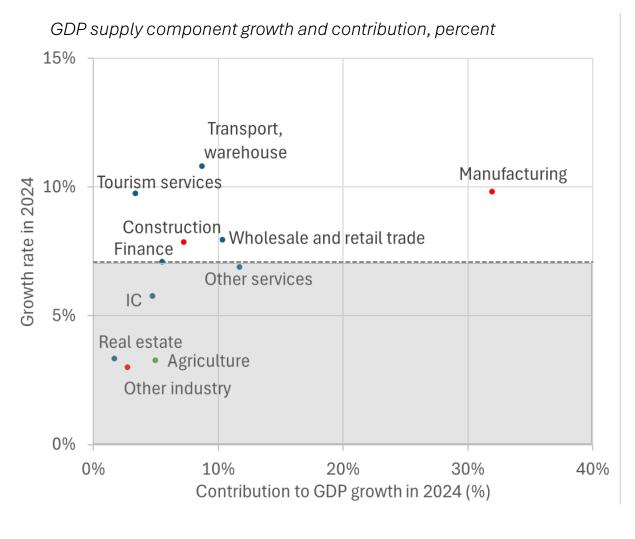


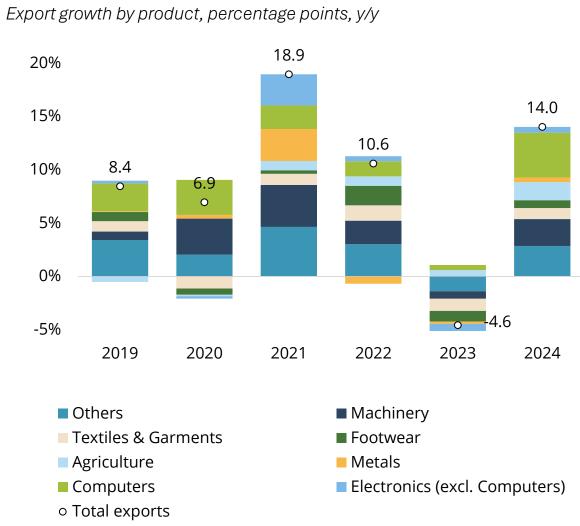
Viet Nam's economic growth accelerated in 2024 driven a trade rebound



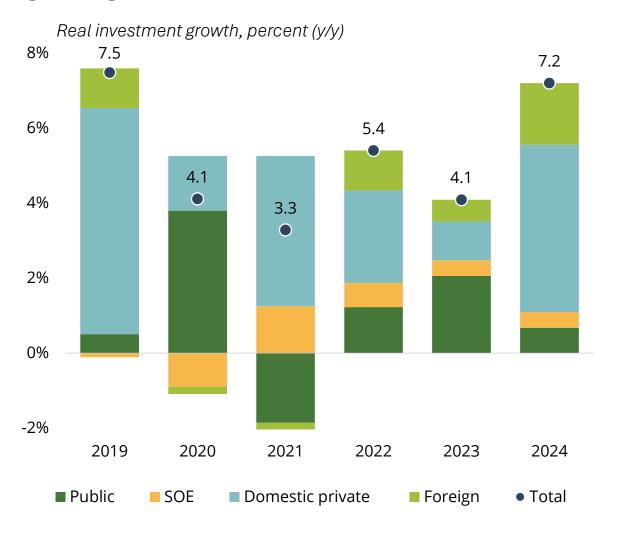


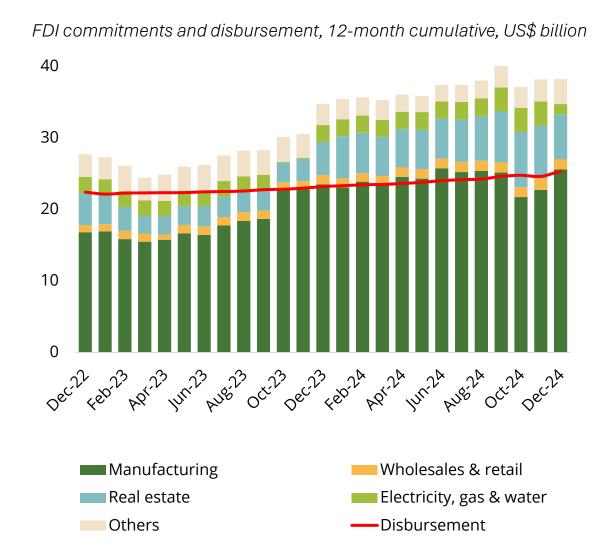
Exports and trade services grew significantly supported by a global tech upcycle



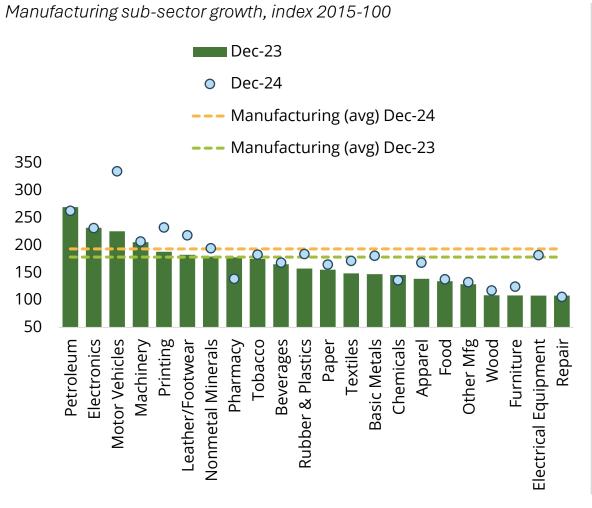


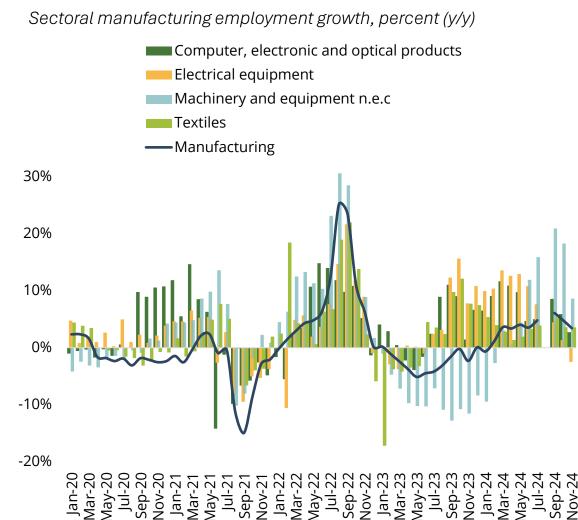
Private- and FDI-led investments recovered, nearing pre-pandemic levels





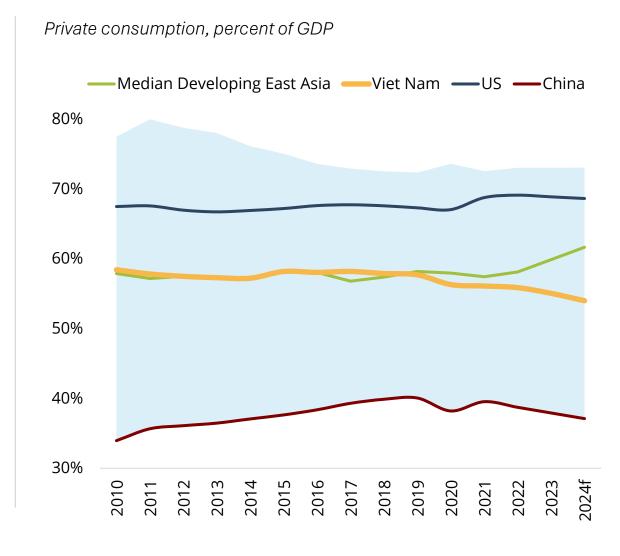
Manufacturing led the recovery in output, investments and jobs



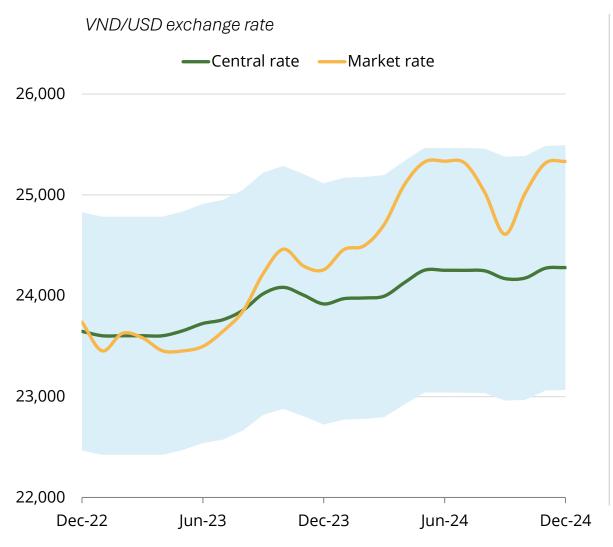


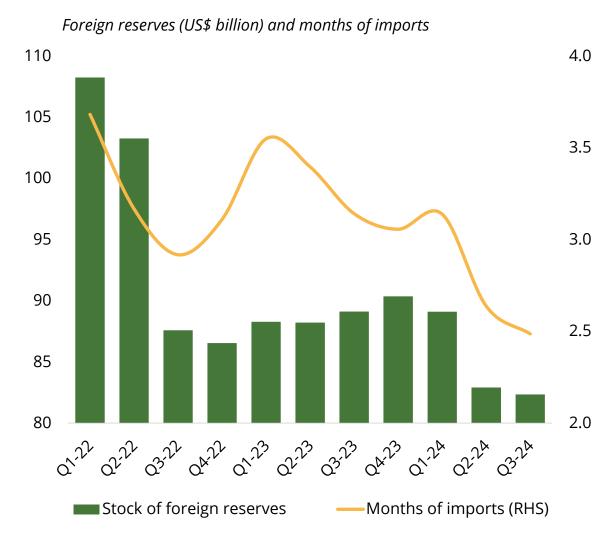
Household consumption remained stable, but a moderate driver of economic activity





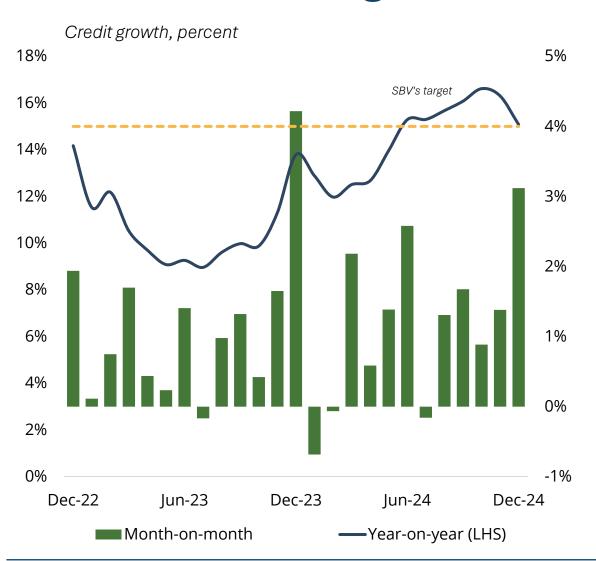
The SBV intervened to support the currency via sales of foreign reserves and open market operations

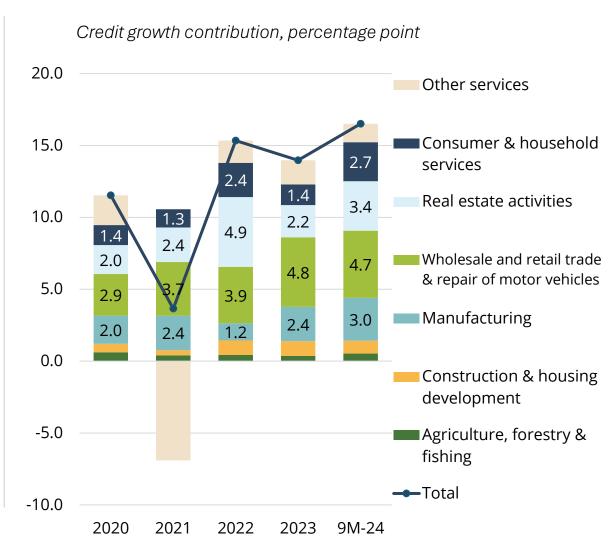




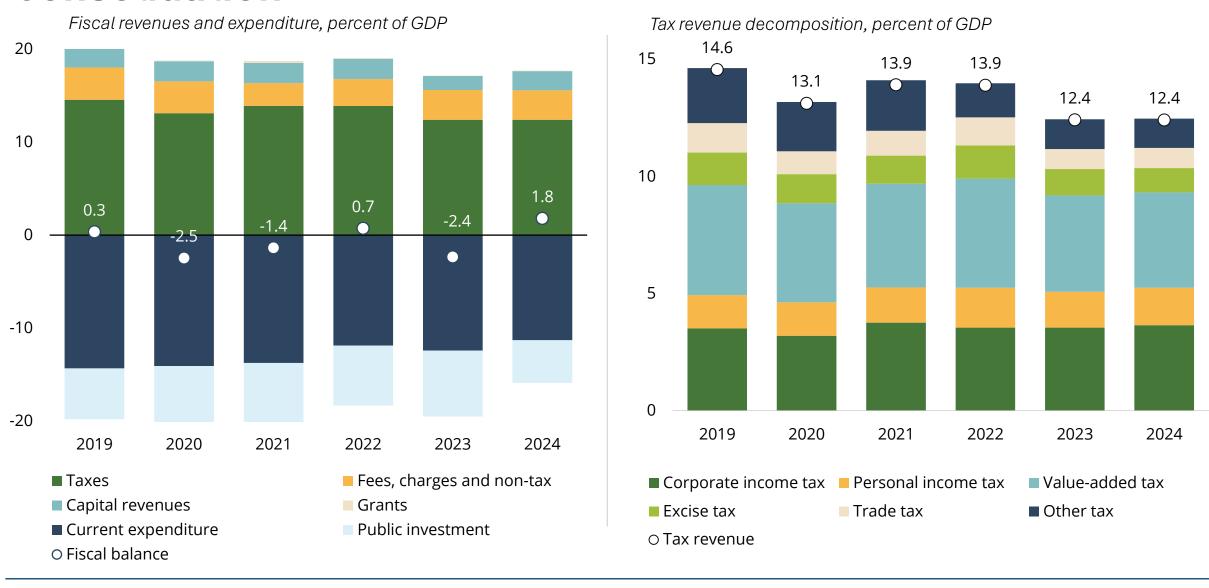
Source: Haver Analytics

Credit growth picked up in 2024 driven by trade, real estate and manufacturing





Under-disbursement of public investments led to fiscal consolidation

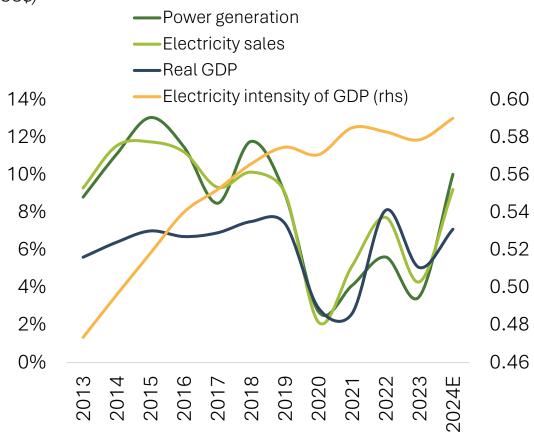


Source: MoF and World Bank calculations

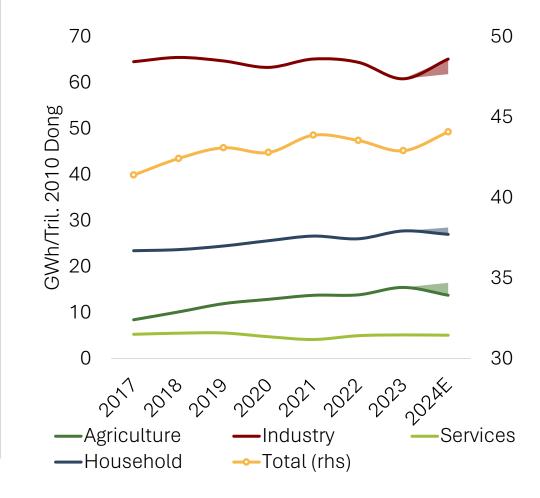
Source: MoF and World Bank calculations

Electricity intensity of GDP increased, driven by industrial usage, but within planned power generation

Growth rate (percent) and electricity intensity of GDP (kWh per constant US\$)



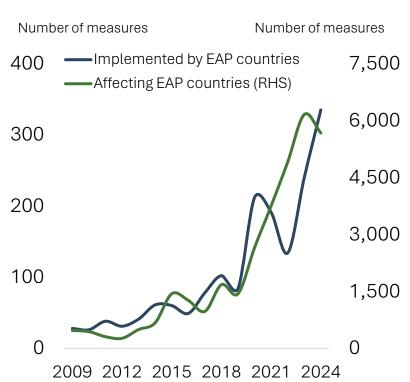
Electricity intensity of GDP by sector



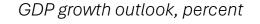
Growth outlook faces heightened uncertainty

Trade-distorting policy

Number of trade-distorting measures

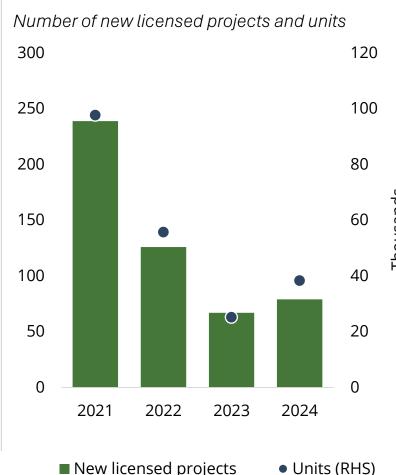


Global growth slowdown





Slow domestic and real estate recovery



Policies should support resilience and medium-term growth



Fiscal policy to support medium-term growth

- Address under-disbursement of public investments
- Increase counter-cyclicality of fiscal policy (support to private consumption and stabilizers during downturns)



Strengthen banking supervision and financial risk mitigation

- Prudential supervision
- Early detection and interventions
- Strengthen the institutional framework and SBV mandate



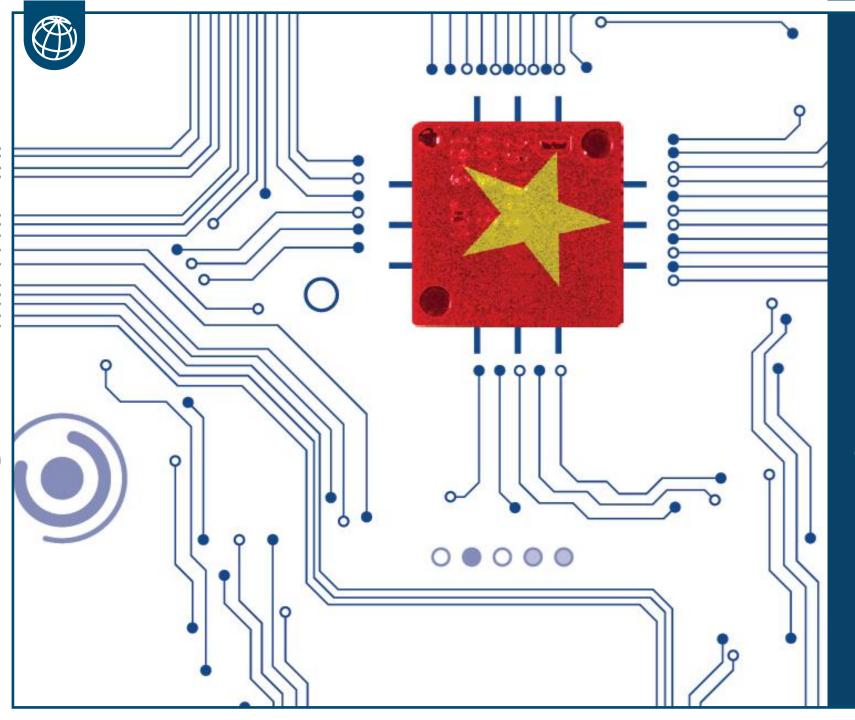
Greater energy resilience

- Deployment of renewable energy
- Operationalization of improved energy efficiency plan (VNEEP 3)
- Improving pricing and procurement framework for renewable generation



Structural reforms

- Address infrastructure gaps
- Improve business environment
- Deeper and resilient trade integration
- Greater integration of domestic and FDI firms
- Upskilling the workforce



Upgrading participation to Global Value Chains



VIET NAM 2045 TRADING UP IN A CHANGING WORLD REPORT



PROJECTIONS

- Towards high income in2045
- Productivity and investments needs



DIAGNOSIS

- Limits of export miracle
- Global trade shifts

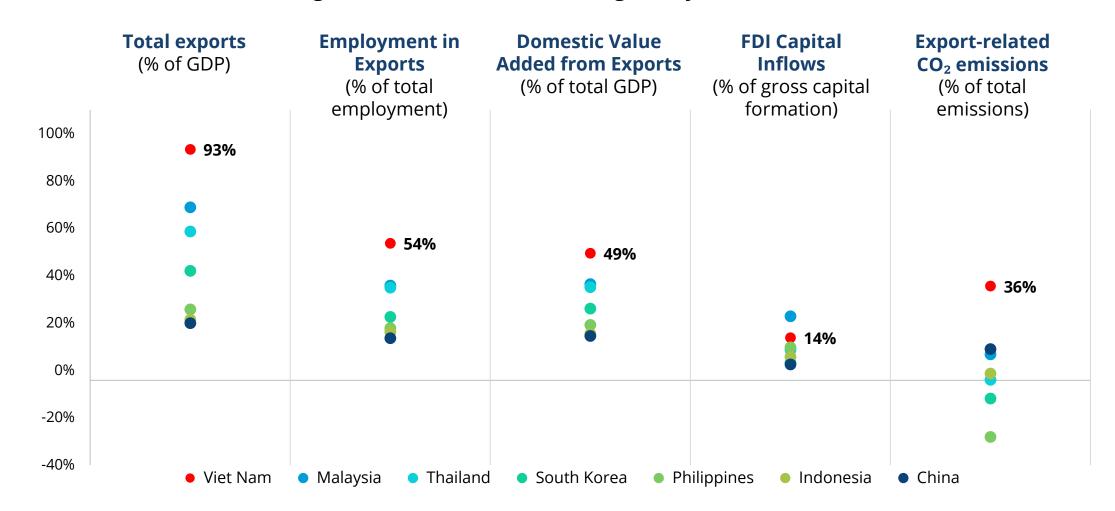


POLICY OPTIONS

- Five policy packages
- Making growth benefit all

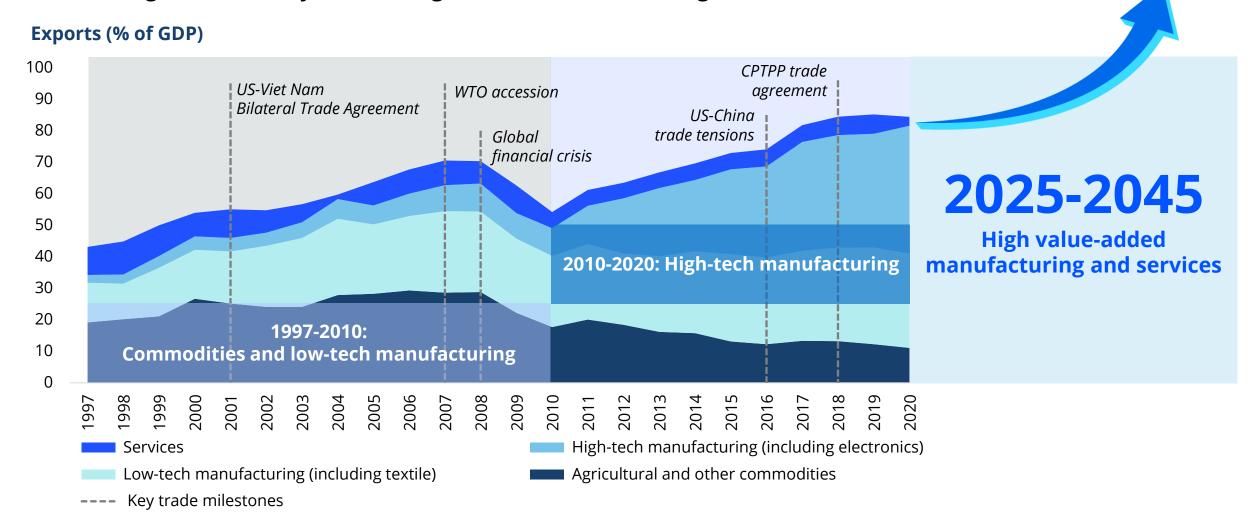
GLOBAL VALUE CHAIN PARTICIPATION HAS BEEN A KEY DRIVER OF VIET NAM'S ECONOMIC SUCCESS

Viet Nam has been one of the greatest trade beneficiaries globally, even within South-East Asia



THE EVOLUTION OF THE EXPORT GROWTH MODEL

Viet Nam's ambition of becoming a high-income economy by 2045 will depend on its ability to transition its role in the global economy towards higher-value manufacturing and services

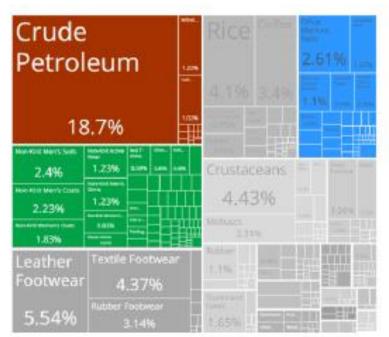


A FAST EVOLVING AND INCREASINGLY COMPLEX EXPORT BASKET

Today, close to 50 percent of the export basket is derived from electronics and machinery, and one in four exported products by traded value consists of telephones, semiconductors integrated circuits and broadcasting equipment such as cameras.

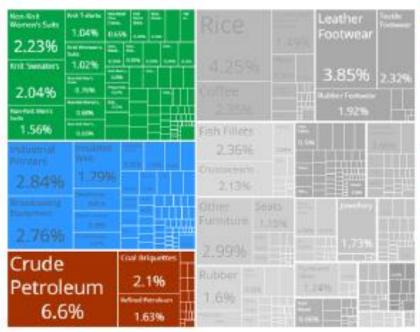
A. Export basket, 2000

(Total: US\$ 18 billion)



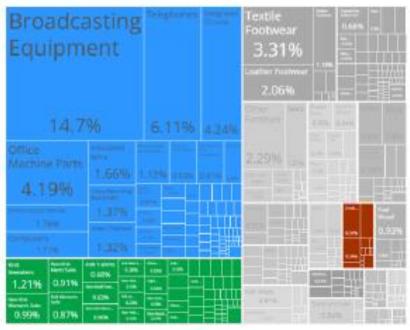
B. Export basket, 2010

(Total: US\$ 77 billion)



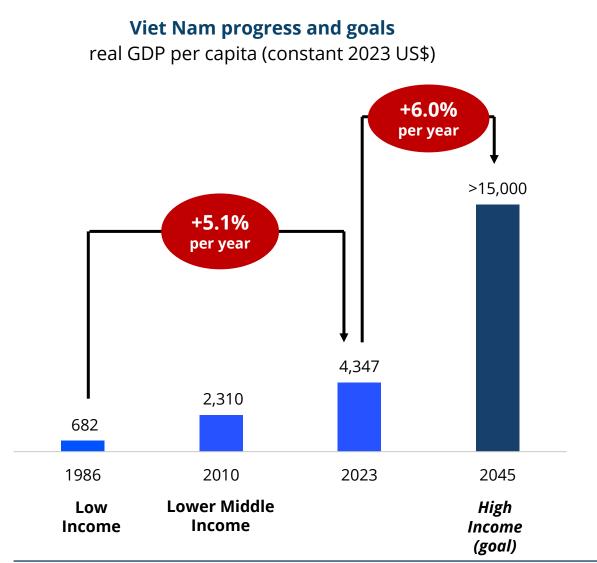
C. Export basket, 2022

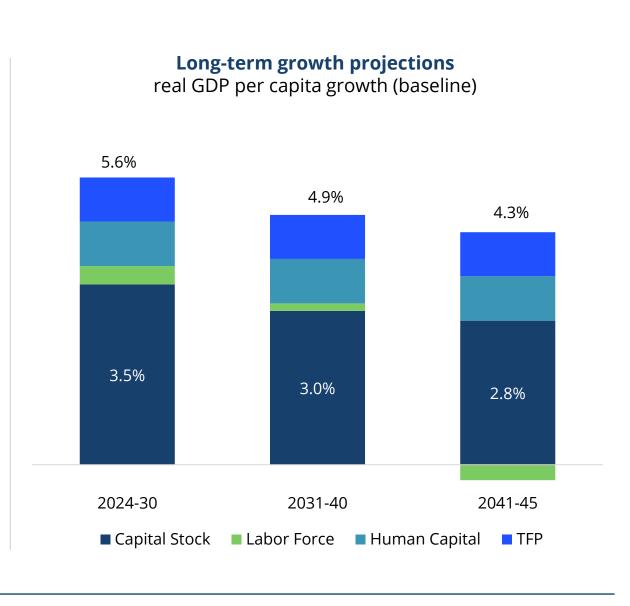
(Total: US\$ 399 billion)



REACHING HIGH-INCOME STATUS BY 2045

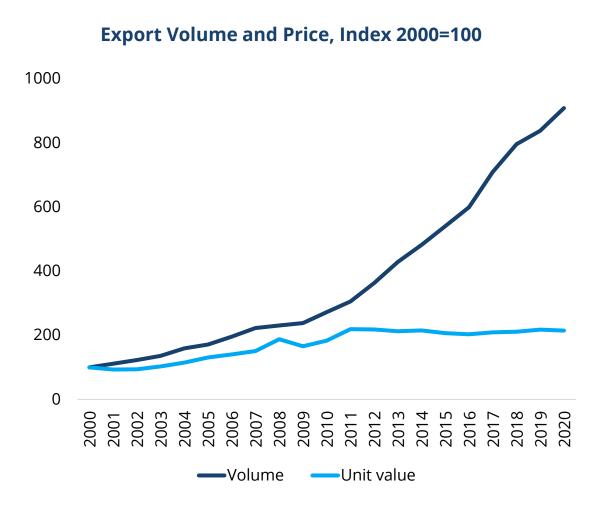
An ambitious target which requires shifting gears



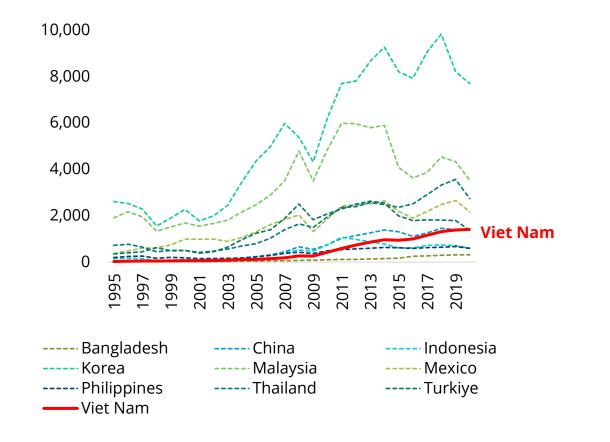


EXPORT MODEL BASED ON LARGE-SCALE FINAL ASSEMBLY

Rapid export growth driven by quantity not quality of exports reflecting Viet Nam's specialization in final assembly production.



Domestic value added in exports per capita (USD), 1995-2020

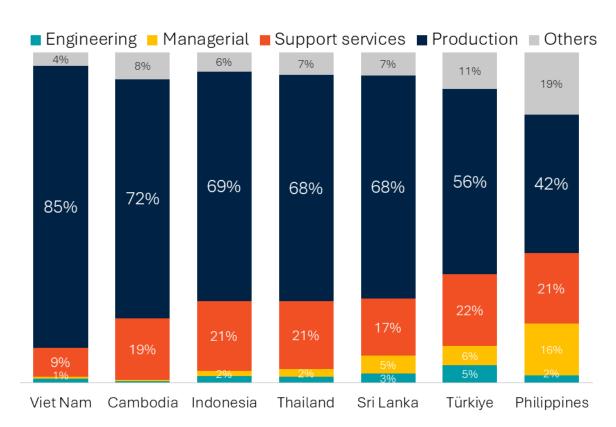


Source: World Bank staff calculations based on WDI.

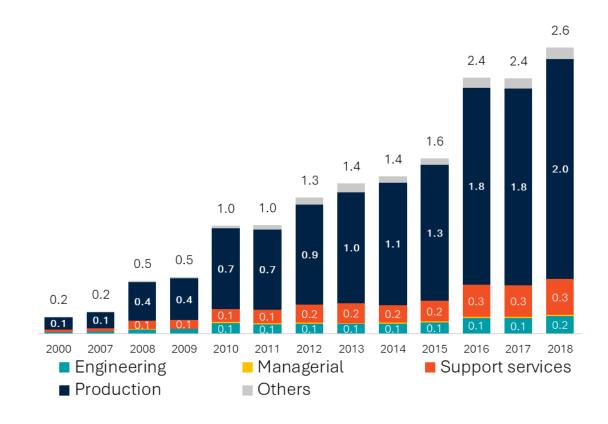
LIMITS OF THE CURRENT EXPORT-LED GROWTH MODEL

A specialization in production tasks for exports reflecting Viet Nam's GVC position in final assembly.





Job activities in exports, electrical and optical equipment, Viet Nam (% of total jobs in exports)

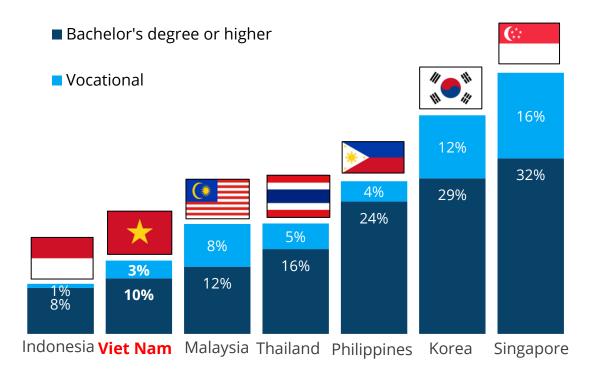


Source: World Bank staff calculations based on WDI.

LIMITED SUPPLY OF HIGH SKILLS IS AN INCREASINGLY BINDING CONSTRAINT

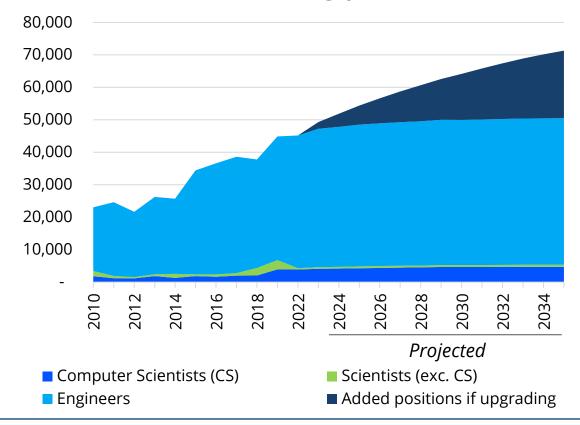
Supply for skilled labor remains limited...

Tertiary Education Completion Rates, 2022



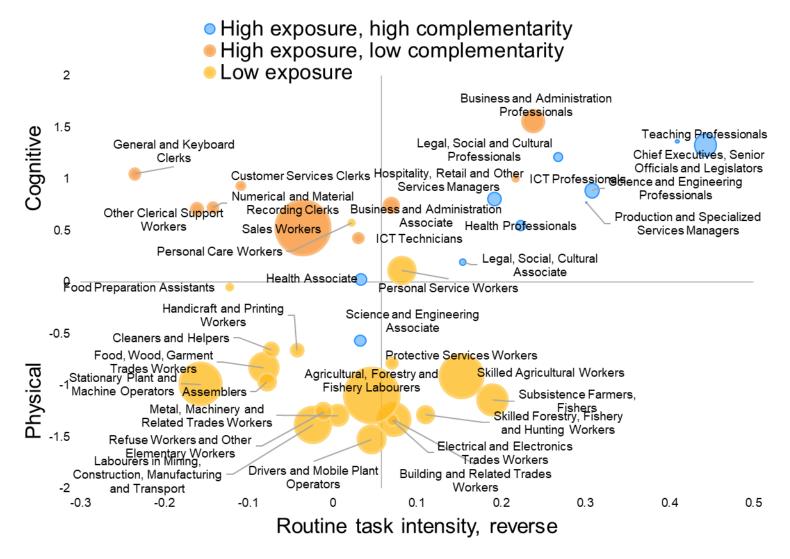
...and the projected demand for STEM workforce is rising leading to increasing gaps

Historical and Projected science & engineering workforce gaps



Source: World Bank staff calculations.

VIET NAM'S WORKFORCE IS LESS EXPOSED TO AI DUE TO ITS HIGH CONCENTRATION IN PHYSICAL TASKS



Source: World Bank (2024). Note: vertical axis measures routine manual content of tasks; horizontal axis measures routine task intensity following Autor and Dorn (2013). color code is based on median threshold of AI exposure measure (Felten, et. al. (2021) and AI complementarity measure (Pizzinelli et al. 2023). Bubble size denotes average worker share

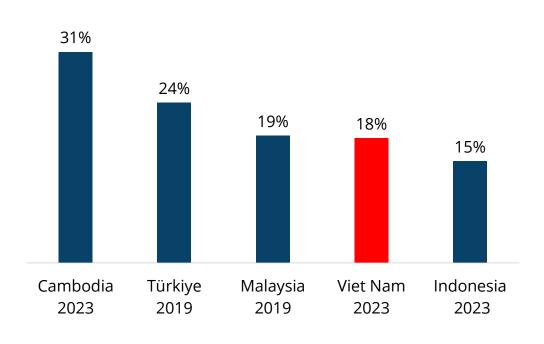
A DUAL ECONOMY WITH LIMITED LINKAGES BETWEEN FOREIGN AN DOMESTIC FIRMS

GVC firms engaged in trade are more productive, pay higher wages and employ more people



Source: World Bank staff calculations based on GSO Enterprise survey

The share of firms with GVC linkages is limited in Viet Nam

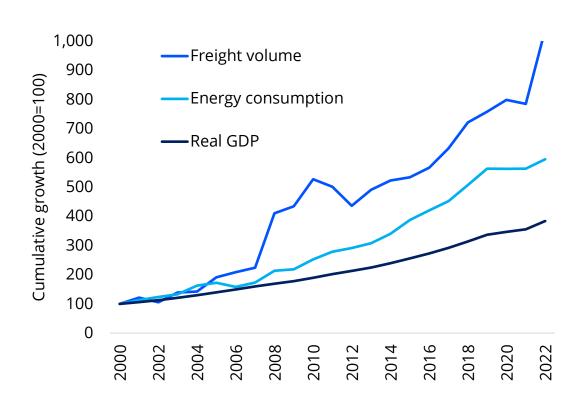


Source: World Bank staff calculations based on Enterprise Survey. A firm is considered to have GVC linkages if it has at least one of the following characteristics: more than 10% foreign equity, using foreign-licensed technology, involved in export (10% or more of sales), involved in imports. Imports are only defined for firms in the manufacturing sector. Firms size is defined following the definition used by the World Bank Enterprise Surveys (WBES) data, which is small (5-19 employees), medium (20-99 employees), and large (100+ employees).

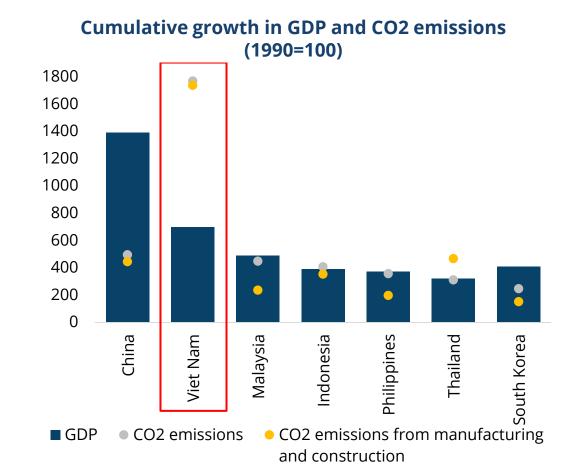
GROWING INFRASTRUCTURE NEEDS AND CARBON INTENSIVE PRODUCTION THREATEN COMPETITIVENESS

Growing infrastructure needs have outpaced GDP growth

Cumulative growth in energy consumption, GDP and freight transport volume, 2004-2022



Viet Nam's past economic growth has been carbon-intensive...



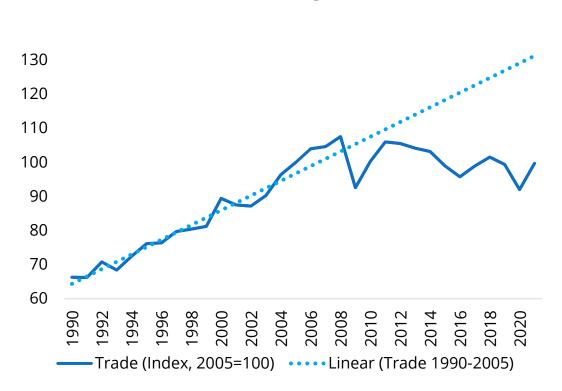
Source: World Bank staff calculations based on WDI, Statistical Review of World Energy, GSO.

Source: World Bank staff calculations based on WDI.

Geo-economic Fragmentation

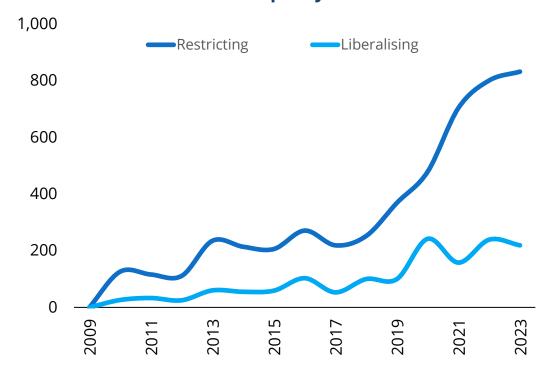
Global trade has been declining over the last ten years





Tensions are leading to the fragmentation of GVCs, especially in strategic sectors.

Number of new policy measures



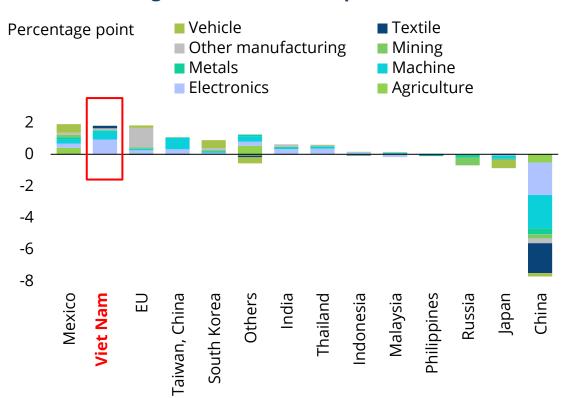
Source: World Bank staff calculations based on WDI and Global Trade Alert

Source: World Bank staff calculations based on Global Trade Alert

Geo-economic Fragmentation

A changing trade landscape has offered opportunities to Viet Nam...

Changes in share of US imports, 2018–23



... but also heightened risks



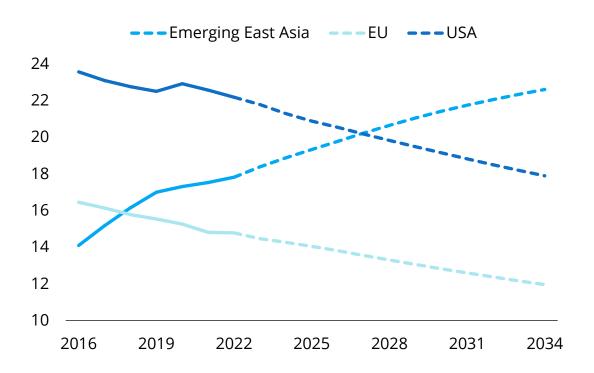
Source: World Bank staff calculations

Source: World Bank staff calculations based on GSO and Haver

Shifting global demand

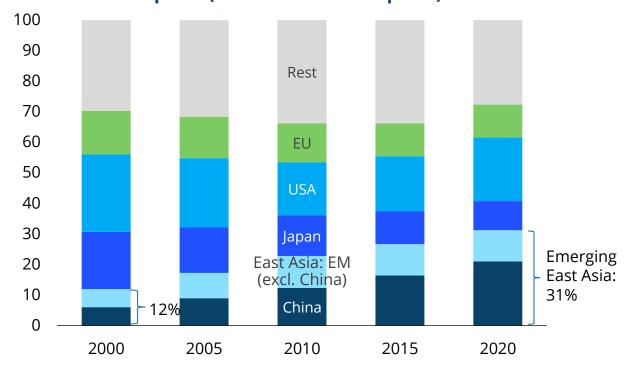
Global demand is shifting towards Asia...

Consumer Class spending (Percent of global total)



... creating opportunities for Viet Nam to diversify its export markets

Decomposition of final demand for Viet Nam's exports (Percent of total exports)

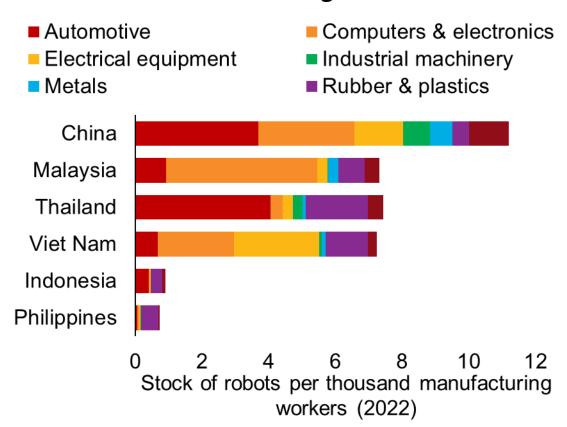


Source: World Bank staff calculations based on World Data Pro

Source: World Bank staff calculations based on OECD ICIO

Disruptive technological change

Disruptive technological change has accelerated shifts to automation and digital service trade

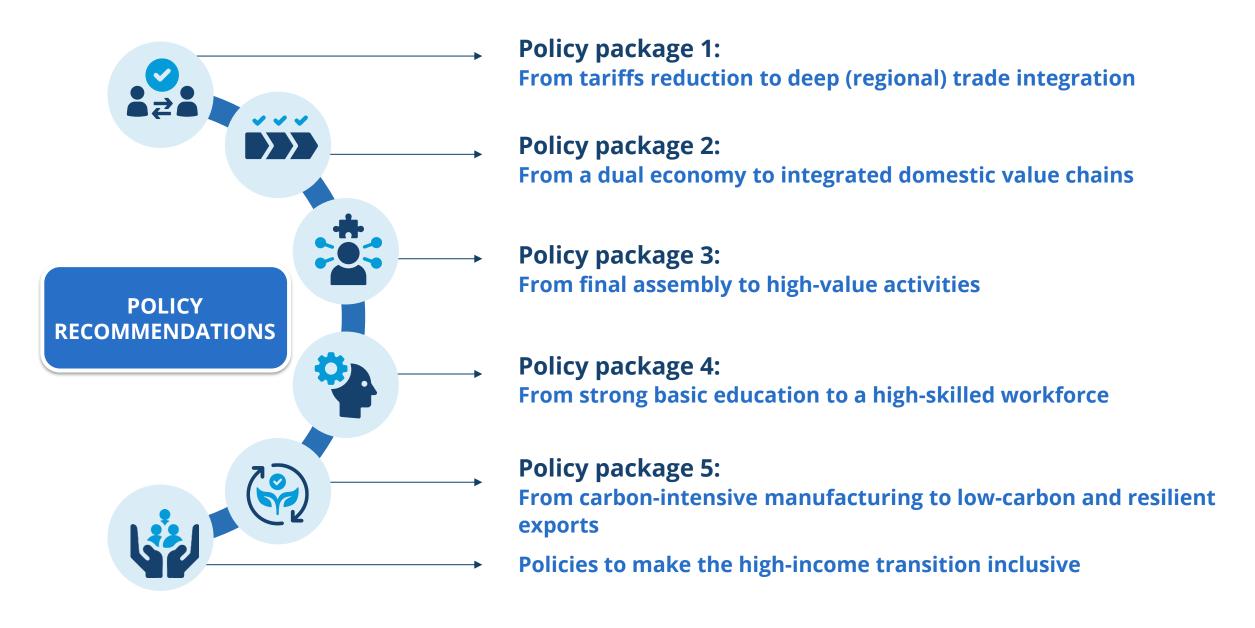


Adoption of sophisticated technologies by services firms is lagging in Vietnam, even for top performers



Source: Cirera, Comin & Cruz (2022), based on data from the firm-level adoption of technology (FAT) survey.

SUMMARY OF POLICY RECOMMENDATIONS





- All photos, graphics and content © The World Bank
- This presentation has been prepared by the World Bank (International Bank for Reconstruction and Development, IBRD) for information purposes only, and the IBRD makes no representation, warranty or assurance of any kind, express or implied, as to the accuracy or completeness of any of the information contained herein.
- No Offer or Solicitation Regarding Securities. This presentation may include information relating to certain IBRD securities. Any such information is provided only for general informational purposes and does not constitute an offer to sell or a solicitation of an offer to buy any IBRD securities. All information relating to securities should be read in conjunction with the appropriate prospectus and any applicable supplement and Final Terms thereto, including the description of the risks with respect to an investment in such securities, which may be substantial and include the loss of principal. The securities mentioned herein may not be eligible for sale in certain jurisdictions or to certain persons.
- Consult with Advisors. Investors considering purchasing an IBRD security should consult their own financial and legal advisors for information about such security, the risks and investment considerations arising from an investment in such security, the appropriate tools to analyze such investment, and the suitability of such investment to each investor's particular circumstances.
- No Guarantee as to Financial Results. IBRD does not warrant, guarantee or make any representation or warranties whatsoever, express or implied, or assumes any liability to investors regarding the financial results of the IBRD securities described herein.
- Each recipient of this presentation is deemed to acknowledge that this presentation is a proprietary document of IBRD and by receipt hereof agrees to treat it as confidential and not disclose it, or permit disclosure of it, to third parties without the prior written consent of the IBRD. All content (including, without limitation, the graphics, icons, and overall appearance of the presentation and its content) are the property of the IBRD. The IBRD does not waive any of its proprietary rights therein including, but not limited to, copyrights, trademarks and other intellectual property rights.
- This presentation includes forward-looking statements. These forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The words "believe," "expect," "anticipate," "intends," "estimate," "forecast," "project," "will," "may," "should" and similar expressions identify forward-looking statements. The forward-looking statements in this presentation are based upon various assumptions, many of which are based, in turn, upon further assumptions, including, without limitation, management's examination of historical operating trends, data contained in IBRD's records and other data available from third parties. Although IBRD believes that these assumptions were reasonable when made, these assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond its control, and IBRD may not achieve or accomplish these expectations, beliefs or projections. Neither IBRD, nor any of its members, directors, officers, agents, employees or advisers intend or have any duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained in this presentation.

